Market Characterisation and Potential of Home Energy Management (HEM) Technology

Concept Proposal for IEA DSM Task 25 Presented by: Beth Karlin and Sea Rotmann



The Smart Grid

"the modernization of electricity transmission and distribution system to maintain a reliable and secure electricity infrastructure that can meet future demand growth"

(EISA, 2007)



The Smart Home



The Smart Meter





The Smart Meter







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Energy Efficiency Directive





Home Electricity Use **GREEN BUTTON INITIATIVE** dryer TV heater fridge outdoor web server lights Energy Efficiency **ACCESS YOUR OWN DATA** Directive Microsoft[®] hone beta VER

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What are we

missing?

Energy Efficiency Directive





Feedback is effective...

- 100+ studies conducted since 1976
- Reviews found average 10% savings
- Mean r-effect size = .1174 (p < .001)

Darby, 2006; Ehrhardt-Martinez et al., 2010; Fischer, 2008; Karlin & Zinger, in preparation

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Feedback can be effective...

It depends...

Moderators identified in meta-analysis

- Study population (WHO?)
- Study duration (HOW LONG?)
- Frequency of feedback (HOW OFTEN?)
- Feedback medium (WHAT TYPE?)
- Disaggregation by appliance (WHAT LEVEL?)
- Comparison (WHAT MESSAGE?)

Feedback ican be effective...



Objective: Analyse the current and near-term potential for home energy management systems (HEMs) in enabling demand-side management (DSM).

- 1. What is the current and potential consumer market?
- 2. What are the key issues for governments and utilities?
- 3. What is the current & near-term technology potential?
- 4. What are the possible pathways and costs/benefits?
- 5. How can we create better channels for communicating with various stakeholders?

- 1. Market Assessment
 - **1.1. Consumer Adoption**
 - **1.2. Design and Development**

Antecedent characteristics:

- 1. Demographic
- 2. Psychographic

| Did they a | dopt? |
|------------|-------|
|------------|-------|

| | Knowledge | Persuasion | Decision | Confirmation |
|-----|-----------------|--------------------|----------|-----------------------|
| Knc | wledge factors: | Perceived Barriers | | Confirmation factors: |
| 1. | Awareness | 1. Cost | | 1. Usability |
| 2. | Impression | 2. Requirements | | 2. Outcome |

2. Landscape Assessment 2.1. Delphi Study 2.2. Technical Landscape **Final Report** • Developments in different spheres of life PUBLICATION and countries that are relevant for consumption • Implications for a value based brand management Intermediate Summary **START:** Assumptions 1. Delphi Round & Key Questions 2. Delphi Round Elaboration by experts 1. Expert Round

Reexamining, commenting on and complementing the findings of the first round

2. Expert Round

Technology Assessment 2.1. Available Technology 2.2. Near Term Potential



Pathways and Scenarios Communication Platform

| Product: | OWL Electricity Monitor |
|-------------------------------|---|
| Manufacturer | 2 Save Energy Limited |
| Price | \$68 |
| Size | Sensor: 2X2X1 Transmitter: 4X3X2 Display: 5X4X1 |
| Market | Residential |
| Power Source | Line Voltage, Regular Battery |
| Collection Point | Sensor (Whole Home) |
| Means of information transfer | Radio Frequency, USB |
| Display Information Breakdown | Whole Home |
| Display Medium | In Home Display, Computer Software |
| Display Information Format | Numerical and Graphical |
| Usage Measurement | Energy, Cost, Environmental Impact |
| Comparison | Historical |
| Update Frequency | Real time |
| Temporal Granularity | Daily, Weekly |





Logistics

Our Team:

- Beth Karlin
- Rebecca Ford
- Country Experts

- Sea Rotmann
- Skip Laitner
- Technology partners

| 4 Countries | 5-6 Countries | 7-8 Countries | 9+ Countries |
|--|--|---|---|
| €70,000 per country (2 project coordinators, travel, platform and database development, subcontracts) Total budget €280,000 | €87,500 per country (2 project coordinators, travel, platform and database development, subcontracts) Total budget €437,000 - €525,000 | €105,000 per country (2 project coordinators, travel, platform and database development, subcontracts) Total budget €735,000 - €840,000 | €122,500 per country (2 project coordinators, travel, platform and database development, subcontracts) Total budget €1,102,500+ |
| 24 months | 30 months | 36 months | 42 months |

Thank you! Questions?

"Energy efficiency isn't just low hanging fruit; it's fruit laying on the ground. (Steven Chu, US Energy Secretary)

Beth Karlin

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