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02/18/13

Cash Basis

**IEA - Demand Side Management
General Ledger
As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|---------------------------|----------|-------------------------|-------------------------------|-------------|------------|
| PNC 0149 | | | | | 1,075.00 |
| General Journal | 01/31/12 | | Balance Adjustment | 1.00 | 1,076.00 |
| Check | 01/31/12 | | Service Charge | -88.00 | 988.00 |
| Check | 02/29/12 | | Service Charge | -88.00 | 900.00 |
| General Journal | 03/30/12 | | Balance Adjustment | 1.00 | 901.00 |
| Check | 03/31/12 | | Service Charge | -15.00 | 886.00 |
| Check | 03/31/12 | | Service Charge | -73.00 | 813.00 |
| Transfer | 05/17/12 | | Funds Transfer | -813.00 | 0.00 |
| Total PNC 0149 | | | | -1,075.00 | 0.00 |
| PNC 1402 | | | | | 582.00 |
| Deposit | 01/31/12 | Deposit | Switzerland | 7,977.00 | 8,559.00 |
| General Journal | 01/31/12 | | Balance Adjustment | 1.00 | 8,560.00 |
| Check | 01/31/12 | | Service Charge | -15.00 | 8,545.00 |
| Deposit | 01/31/12 | | Interest | 22.00 | 8,567.00 |
| Deposit | 02/04/12 | Deposit | Replenishment of IEA DSM Fund | 315,000.00 | 323,567.00 |
| Deposit | 02/06/12 | Deposit | Netherlands | 7,990.00 | 331,557.00 |
| Deposit | 02/08/12 | Deposit | Austria | 7,971.00 | 339,528.00 |
| Check | 02/10/12 | Tuff Traders AB | | -9,542.00 | 329,986.00 |
| Deposit | 02/13/12 | Deposit | Sweden | 7,970.00 | 337,956.00 |
| Transfer | 02/24/12 | | Funds Transfer | -333,899.00 | 4,057.00 |
| Check | 02/29/12 | | Service Charge | -57.00 | 4,000.00 |
| Deposit | 02/29/12 | | Interest | 62.00 | 4,062.00 |
| Transfer | 05/17/12 | | Funds Transfer | -4,062.00 | 0.00 |
| Total PNC 1402 | | | | -582.00 | 0.00 |
| Wells Fargo - 0836 | | | | | 0.00 |
| Deposit | 02/01/12 | Deposit | Spain | 7,970.00 | 7,970.00 |
| Deposit | 02/18/12 | Deposit | Canada | 8,000.00 | 15,970.00 |
| Check | 02/21/12 | Harland Check Order | | -16.00 | 15,954.00 |
| Transfer | 02/24/12 | | Funds Transfer | 333,899.00 | 349,853.00 |
| Check | 03/07/12 | Tuff Traders AB | | -9,839.00 | 340,014.00 |
| Check | 03/12/12 | Analysis Charge | | -18.00 | 339,996.00 |
| Check | 03/19/12 | KM Group | | -2,896.00 | 337,100.00 |
| Check | 03/20/12 | KM Group | | -4,600.00 | 332,500.00 |
| Check | 04/10/12 | Tuff Traders AB | | -4,983.00 | 327,517.00 |
| Check | 04/10/12 | Seppo Karkkainen | | -2,632.00 | 324,885.00 |
| Deposit | 04/20/12 | Deposit | Italy | 7,980.00 | 332,865.00 |
| Check | 04/24/12 | Check Order | | -30.00 | 332,835.00 |
| Deposit | 05/04/12 | Deposit | France | 7,975.00 | 340,810.00 |
| Check | 05/11/12 | Bank Service Charges | | -39.00 | 340,771.00 |
| Check | 05/16/12 | KM Group | | -6,378.00 | 334,393.00 |
| Transfer | 05/17/12 | | Funds Transfer | 4,062.00 | 338,455.00 |
| Transfer | 05/17/12 | | Funds Transfer | 813.00 | 339,268.00 |
| Check | 05/18/12 | Four Fact AB | | -9,401.00 | 329,867.00 |
| Check | 05/21/12 | Seppo Karkkainen | | -382.00 | 329,485.00 |
| Check | 05/21/12 | Tuff Traders AB | | -7,132.00 | 322,353.00 |
| Check | 06/11/12 | Client Analysis Svc Chg | | -49.00 | 322,304.00 |
| Deposit | 08/08/12 | Deposit | Belgium | 7,983.00 | 330,287.00 |

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**IEA - Demand Side Management
General Ledger
As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|------------------------------------|----------|---------------------------|------------------------------------|-------------|------------|
| Check | 08/20/12 | KM Group | | -2,910.00 | 327,377.00 |
| Check | 08/20/12 | Tuff Traders AB | | -12,406.00 | 314,971.00 |
| Check | 09/21/12 | Client Analysis Svc Chg | | -16.00 | 314,955.00 |
| Deposit | 09/24/12 | Deposit | Final Payment Australia Consortium | 2,347.00 | 317,302.00 |
| Check | 10/04/12 | KM Group | | -2,820.00 | 314,482.00 |
| Check | 10/09/12 | Four Fact AB | | -4,197.00 | 310,285.00 |
| Check | 11/09/12 | Anne Bengston | | -16,344.00 | 293,941.00 |
| Check | 11/13/12 | Client Analysis Svc Chg | | -4.00 | 293,937.00 |
| Check | 11/20/12 | Accountax Enterprises Inc | | -3,600.00 | 290,337.00 |
| Check | 11/26/12 | Four Fact AB | | -10,699.00 | 279,638.00 |
| Deposit | 12/06/12 | Deposit | New Zealand | 12,000.00 | 291,638.00 |
| Deposit | 12/11/12 | Deposit | USA | 8,000.00 | 299,638.00 |
| Check | 12/11/12 | Client Analysis Svc Chg | | -30.00 | 299,608.00 |
| Deposit | 12/13/12 | Deposit | Korea 2012 | 8,000.00 | 307,608.00 |
| Deposit | 12/18/12 | Deposit | Finland | 8,000.00 | 315,608.00 |
| Deposit | 12/19/12 | Deposit | France | 7,975.00 | 323,583.00 |
| Deposit | 12/19/12 | Deposit | Switzerland | 7,977.00 | 331,560.00 |
| Deposit | 12/21/12 | Deposit | Korea 2013 | 8,000.00 | 339,560.00 |
| Check | 12/21/12 | Four Fact AB | | -1,195.00 | 338,365.00 |
| Check | 12/22/12 | Leading Technologies | | -19,302.00 | 319,063.00 |
| Check | 12/22/12 | Solstice & Assocs., | | -27,227.00 | 291,836.00 |
| Check | 12/22/12 | KM Group | | -3,048.00 | 288,788.00 |
| Deposit | 12/28/12 | Deposit | Finland | 8,000.00 | 296,788.00 |
| Check | 12/31/12 | KM Group | | -296,000.00 | 788.00 |
| Total Wells Fargo - 0836 | | | | 788.00 | 788.00 |
| Customer Deposits/Retainers | | | | | 0.00 |
| Total Customer Deposits/Retainers | | | | | 0.00 |
| Payroll Liabilities | | | | | 0.00 |
| Total Payroll Liabilities | | | | | 0.00 |
| Capital Stock | | | | | 0.00 |
| Total Capital Stock | | | | | 0.00 |
| Opening Bal Equity | | | | | -1,357.00 |
| Total Opening Bal Equity | | | | | -1,357.00 |
| Retained Earnings | | | | | -300.00 |
| Total Retained Earnings | | | | | -300.00 |

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**IEA - Demand Side Management
General Ledger
As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|--------------------------------------|----------|---------|------------------------------------|-------------|-------------|
| Gross Income | | | | | 0.00 |
| Deposit | 01/31/12 | Deposit | Switzerland | -7,977.00 | -7,977.00 |
| Deposit | 02/01/12 | Deposit | Spain | -7,970.00 | -15,947.00 |
| Deposit | 02/04/12 | Deposit | Replenishment of IEA DSM Fund | -315,000.00 | -330,947.00 |
| Deposit | 02/06/12 | Deposit | Netherlands | -7,990.00 | -338,937.00 |
| Deposit | 02/08/12 | Deposit | Austria | -7,971.00 | -346,908.00 |
| Deposit | 02/13/12 | Deposit | Sweden | -7,970.00 | -354,878.00 |
| Deposit | 02/18/12 | Deposit | Canada | -8,000.00 | -362,878.00 |
| Deposit | 04/20/12 | Deposit | Italy | -7,980.00 | -370,858.00 |
| Deposit | 05/04/12 | Deposit | France | -7,975.00 | -378,833.00 |
| Deposit | 08/08/12 | Deposit | Belgium | -7,983.00 | -386,816.00 |
| Deposit | 09/24/12 | Deposit | Final Payment Australia Consortium | -2,347.00 | -389,163.00 |
| Deposit | 12/06/12 | Deposit | New Zealand | -12,000.00 | -401,163.00 |
| Deposit | 12/11/12 | Deposit | USA | -8,000.00 | -409,163.00 |
| Deposit | 12/13/12 | Deposit | Korea 2012 | -8,000.00 | -417,163.00 |
| Deposit | 12/18/12 | Deposit | Finland | -8,000.00 | -425,163.00 |
| Deposit | 12/19/12 | Deposit | France | -7,975.00 | -433,138.00 |
| Deposit | 12/19/12 | Deposit | Switzerland | -7,977.00 | -441,115.00 |
| Deposit | 12/21/12 | Deposit | Korea 2013 | -8,000.00 | -449,115.00 |
| Deposit | 12/28/12 | Deposit | Finland | -8,000.00 | -457,115.00 |
| Total Gross Income | | | | -457,115.00 | -457,115.00 |
| Product Revenue | | | | | 0.00 |
| Total Product Revenue | | | | | 0.00 |
| Reimbursed Expenses - Income | | | | | 0.00 |
| Total Reimbursed Expenses - Income | | | | | 0.00 |
| Service Revenue | | | | | 0.00 |
| Total Service Revenue | | | | | 0.00 |
| Vendor Refunds | | | | | 0.00 |
| Total Vendor Refunds | | | | | 0.00 |
| Project Related Costs | | | | | 0.00 |
| Outside Consultants | | | | | 0.00 |
| Total Outside Consultants | | | | | 0.00 |
| Reimbursable Expenses | | | | | 0.00 |
| Total Reimbursable Expenses | | | | | 0.00 |
| Project Related Costs - Other | | | | | 0.00 |
| Total Project Related Costs - Other | | | | | 0.00 |
| Total Project Related Costs | | | | | 0.00 |

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General Ledger
As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|---------------------------------------|----------|-------------------------|----------------|-------------|---------|
| Advertising Expense | | | | | 0.00 |
| Total Advertising Expense | | | | | 0.00 |
| Bank Service Charges | | | | | 0.00 |
| Check | 01/31/12 | | Service Charge | 15.00 | 15.00 |
| Check | 01/31/12 | | Service Charge | 88.00 | 103.00 |
| Check | 02/21/12 | Harland Check Order | | 16.00 | 119.00 |
| Check | 02/29/12 | | Service Charge | 57.00 | 176.00 |
| Check | 02/29/12 | | Service Charge | 88.00 | 264.00 |
| Check | 03/12/12 | Analysis Charge | | 18.00 | 282.00 |
| Check | 03/31/12 | | Service Charge | 15.00 | 297.00 |
| Check | 03/31/12 | | Service Charge | 73.00 | 370.00 |
| Check | 04/24/12 | Check Order | | 30.00 | 400.00 |
| Check | 05/11/12 | Bank Service Charges | | 39.00 | 439.00 |
| Check | 06/11/12 | Client Analysis Svc Chg | | 49.00 | 488.00 |
| Check | 09/21/12 | Client Analysis Svc Chg | | 16.00 | 504.00 |
| Check | 11/13/12 | Client Analysis Svc Chg | | 4.00 | 508.00 |
| Check | 12/11/12 | Client Analysis Svc Chg | | 30.00 | 538.00 |
| Total Bank Service Charges | | | | 538.00 | 538.00 |
| Business License & Fees | | | | | 0.00 |
| Total Business License & Fees | | | | | 0.00 |
| Car/Truck Expense | | | | | 0.00 |
| Auto Repairs & Maintenance | | | | | 0.00 |
| Total Auto Repairs & Maintenance | | | | | 0.00 |
| Gas | | | | | 0.00 |
| Total Gas | | | | | 0.00 |
| Registration & License | | | | | 0.00 |
| Total Registration & License | | | | | 0.00 |
| Car/Truck Expense - Other | | | | | 0.00 |
| Total Car/Truck Expense - Other | | | | | 0.00 |
| Total Car/Truck Expense | | | | | 0.00 |
| Cleaning/Janitorial | | | | | 0.00 |
| Total Cleaning/Janitorial | | | | | 0.00 |

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As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|------------------------------------|----------|----------------------|------|-------------|------------|
| Consulting | | | | | 0.00 |
| Check | 02/10/12 | Tuff Traders AB | | 9,542.00 | 9,542.00 |
| Check | 03/07/12 | Tuff Traders AB | | 9,839.00 | 19,381.00 |
| Check | 03/19/12 | KM Group | | 2,896.00 | 22,277.00 |
| Check | 03/20/12 | KM Group | | 4,600.00 | 26,877.00 |
| Check | 04/10/12 | Tuff Traders AB | | 4,983.00 | 31,860.00 |
| Check | 04/10/12 | Seppo Karkkainen | | 2,632.00 | 34,492.00 |
| Check | 05/16/12 | KM Group | | 6,378.00 | 40,870.00 |
| Check | 05/18/12 | Four Fact AB | | 9,401.00 | 50,271.00 |
| Check | 05/21/12 | Seppo Karkkainen | | 382.00 | 50,653.00 |
| Check | 05/21/12 | Tuff Traders AB | | 7,132.00 | 57,785.00 |
| Check | 08/20/12 | KM Group | | 2,910.00 | 60,695.00 |
| Check | 08/20/12 | Tuff Traders AB | | 12,406.00 | 73,101.00 |
| Check | 10/04/12 | KM Group | | 2,820.00 | 75,921.00 |
| Check | 10/09/12 | Four Fact AB | | 4,197.00 | 80,118.00 |
| Check | 11/09/12 | Anne Bengston | | 16,344.00 | 96,462.00 |
| Check | 11/26/12 | Four Fact AB | | 10,699.00 | 107,161.00 |
| Check | 12/21/12 | Four Fact AB | | 1,195.00 | 108,356.00 |
| Check | 12/22/12 | Leading Technologies | | 19,302.00 | 127,658.00 |
| Check | 12/22/12 | Solstice & Assocs., | | 27,227.00 | 154,885.00 |
| Check | 12/22/12 | KM Group | | 3,048.00 | 157,933.00 |
| Check | 12/31/12 | KM Group | | 296,000.00 | 453,933.00 |
| Total Consulting | | | | 453,933.00 | 453,933.00 |
| Contributions | | | | | 0.00 |
| Total Contributions | | | | | 0.00 |
| Depreciation Expense | | | | | 0.00 |
| Total Depreciation Expense | | | | | 0.00 |
| Dues and Subscriptions | | | | | 0.00 |
| Total Dues and Subscriptions | | | | | 0.00 |
| Insurance | | | | | 0.00 |
| Auto Insurance | | | | | 0.00 |
| Total Auto Insurance | | | | | 0.00 |
| Disability Insurance | | | | | 0.00 |
| Total Disability Insurance | | | | | 0.00 |
| General Liability Insurance | | | | | 0.00 |
| Total General Liability Insurance | | | | | 0.00 |
| Life Insurance | | | | | 0.00 |
| Total Life Insurance | | | | | 0.00 |

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| Type | Date | Name | Memo | Paid Amount | Balance |
|-----------------------------------|------|------|------|-------------|---------|
| Medical Insurance | | | | | 0.00 |
| Total Medical Insurance | | | | | 0.00 |
| Professional Liability Ins | | | | | 0.00 |
| Total Professional Liability Ins | | | | | 0.00 |
| Worker's Compensation | | | | | 0.00 |
| Total Worker's Compensation | | | | | 0.00 |
| Insurance - Other | | | | | 0.00 |
| Total Insurance - Other | | | | | 0.00 |
| Total Insurance | | | | | 0.00 |
| License | | | | | 0.00 |
| Total License | | | | | 0.00 |
| Marketing | | | | | 0.00 |
| Total Marketing | | | | | 0.00 |
| Meals and Entertainment | | | | | 0.00 |
| Total Meals and Entertainment | | | | | 0.00 |
| Miscellaneous | | | | | 0.00 |
| Total Miscellaneous | | | | | 0.00 |
| Office Equipment | | | | | 0.00 |
| Total Office Equipment | | | | | 0.00 |
| Office Supplies | | | | | 0.00 |
| Total Office Supplies | | | | | 0.00 |
| Payroll Expenses | | | | | 0.00 |
| Total Payroll Expenses | | | | | 0.00 |
| Postage and Delivery | | | | | 0.00 |
| Total Postage and Delivery | | | | | 0.00 |
| Printing and Reproduction | | | | | 0.00 |
| Total Printing and Reproduction | | | | | 0.00 |
| Professional Development | | | | | 0.00 |
| Total Professional Development | | | | | 0.00 |

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**IEA - Demand Side Management
General Ledger
As of December 31, 2012**

| Type | Date | Name | Memo | Paid Amount | Balance |
|-------------------------------------|----------|---------------------------|--------------------|-------------|----------|
| Professional Fees | | | | | 0.00 |
| Accounting Fees | | | | | 0.00 |
| Check | 11/20/12 | Accountax Enterprises Inc | | 3,600.00 | 3,600.00 |
| Total Accounting Fees | | | | 3,600.00 | 3,600.00 |
| Legal Fees | | | | | 0.00 |
| Total Legal Fees | | | | | 0.00 |
| Payroll Service Fees | | | | | 0.00 |
| Total Payroll Service Fees | | | | | 0.00 |
| Professional Fees - Other | | | | | 0.00 |
| Total Professional Fees - Other | | | | | 0.00 |
| Total Professional Fees | | | | 3,600.00 | 3,600.00 |
| Reconciliation Discrepancies | | | | | 0.00 |
| General Journal | 01/31/12 | | Balance Adjustment | -1.00 | -1.00 |
| General Journal | 01/31/12 | | Balance Adjustment | -1.00 | -2.00 |
| General Journal | 03/30/12 | | Balance Adjustment | -1.00 | -3.00 |
| Total Reconciliation Discrepancies | | | | -3.00 | -3.00 |
| Reimbursed Expenses | | | | | 0.00 |
| Total Reimbursed Expenses | | | | | 0.00 |
| Rent | | | | | 0.00 |
| Total Rent | | | | | 0.00 |
| Repairs | | | | | 0.00 |
| Computer Repairs | | | | | 0.00 |
| Total Computer Repairs | | | | | 0.00 |
| Equipment Repairs | | | | | 0.00 |
| Total Equipment Repairs | | | | | 0.00 |
| Repairs - Other | | | | | 0.00 |
| Total Repairs - Other | | | | | 0.00 |
| Total Repairs | | | | | 0.00 |
| Taxes | | | | | 0.00 |
| Total Taxes | | | | | 0.00 |
| Telephone and Fax | | | | | 0.00 |
| Total Telephone and Fax | | | | | 0.00 |

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| Type | Date | Name | Memo | Paid Amount | Balance |
|--------------------------------|----------|------|----------|-------------|-------------|
| Travel | | | | | 0.00 |
| Total Travel | | | | | 0.00 |
| Early Payment Discounts | | | | | 0.00 |
| Total Early Payment Discounts | | | | | 0.00 |
| Interest Income | | | | | 0.00 |
| Deposit | 01/31/12 | | Interest | -22.00 | -22.00 |
| Deposit | 02/29/12 | | Interest | -62.00 | -84.00 |
| Total Interest Income | | | | -84.00 | -84.00 |
| Other Income | | | | | 0.00 |
| Total Other Income | | | | | 0.00 |
| Interest Expense | | | | | 0.00 |
| Total Interest Expense | | | | | 0.00 |
| Other Expense | | | | | 0.00 |
| Total Other Expense | | | | | 0.00 |
| No acct | | | | | 0.00 |
| Total no acct | | | | | 0.00 |
| TOTAL | | | | 0.00 | 0.00 |